

# 疫后首个行业展览会, 观众/参展商踊跃出席! ATTENDANCE FIGURES EXCEEDED EXPECTATION!



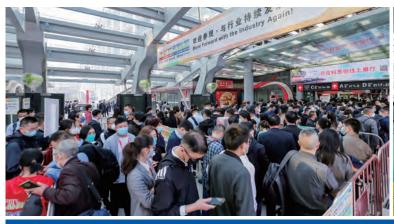


www.sfchina.net

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### 参展商数据 EXHIBITOR DATA





164 (2020) 340 (2019)

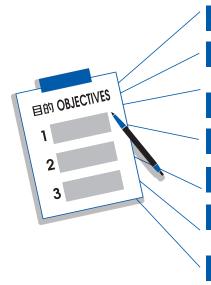
No. of Exhibitors

首次参展公司 No. of New Exhibitors





参展目的 Exhibiting Objective(s)\* \* 可选多项 Multiple Answers Possible



强化品牌或企业形象 95.38%

Improved Brand or Corporate Image

收集市场信息、了解当地市场、开发新产品 94.60%

Collected Market Information, Understood Local Markets,

Surveyed New Product Ideas

巩固现有销售管道和客户关系 92.31%

Consolidated Existing Sales Channels and Customer Relationships

90.77% 推广新产品或服务

Promoted New Products or Services

研究竞争对手产品和信息 90.51%

Researched for Competitors' Products and Profiles

开发新市场、寻找新客户、与潜在客户建立关系 87.69%

Developed New Markets, Found New Customers and

Built Relationships with Prospects

物色代理商、分销商或合作伙伴 85.81%

Looked for Agents, Distributors or Partners



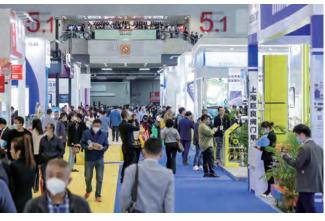
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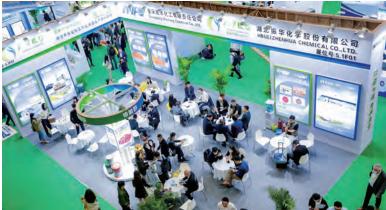
参展商代表

**Exhibitor Representatives** 



浏览更多展览会图片 View More Photos of SFCHINA2022





参展国家及地区 Exhibitors' Origin

12

13 (2020) 22 (2019)

#### 亚太区 Asia Pacific

中国、中国香港特别行政区、中国台湾地区、日本 China, Hong Kong SAR, Taiwan Region, Japan

#### 欧洲 Europe

比利时、法国、德国、希腊、荷兰、俄罗斯、瑞典 Belgium, France, Germany, Greece, The Netherlands, Russia, Sweden

#### 美洲 America

美国 USA

#### 参展商认为参加「中国国际表面处理展」是在中国及亚洲地区重要市场推广活动吗?

How important did exhibitors view their participation in SFCHINA for their sales and marketing activities in China and Asia markets?

非常重要 Very Important 53.62%

不太重要 Not Very Important 0.23%

#### 参展商认为本届展览会参展成功吗?

How successful did exhibitors assess their participation this year?

成功 Successful 53.85%



部分成功 Partially Successful **3.85**%

不成功 Not Successful





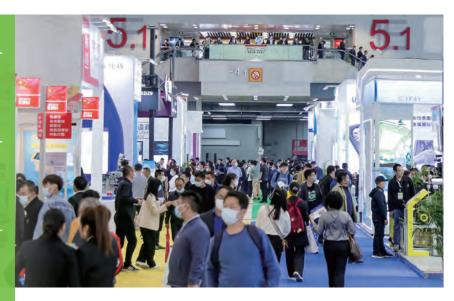
## 观众数据 VISITOR DATA

中国境内 Domestic China

海外 Overseas

观众总人数 Total No. of Visitors

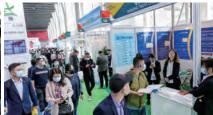
来自国家及地区 Visitors' Origins



- 本届展览会吸引逾9.300名观众登记及出席,数据令人振奋! Over 9,300 visitors registered and attended the physical exhibition, the numbers exceeded our expectation!
- 本届展览会由 2022 年 11 月延期至 2023 年 2 月举行,刚开始放宽入境限制,但因申请签证需时,令 海外观众大多未能赶及出席。

SFCHINA2022 was postponed from November 2022 to February 2023. China just began to relax its entry restrictions to travelers, thus overseas visitors were unable to attend due to the time required to apply visas.







#### 观众来自国家 / 地区 Visitors by Countries/Regions

亚太区 ASIA PACIFIC	0.000	新加坡 Singapore 阿联酋 UAE	1
中国国内 Domestic China 中国香港特别行政区	9,299 11	欧洲 EUROPE	•
Hong Kong SAR, China 中国台湾地区 Taiwan Region, China	8	俄罗斯 Russia 美洲 AMERICA	1
日本 Japan	2	加拿大 Canada	1
韩国 Korea 阿曼 Oman	1	美国 USA 委内瑞拉 Venezuela	1
菲律宾 The Philippines	1	非洲 AFRICA	
10		阿尔及利亚 Algeria	1

▲ 我们是一家德国公司。参观目的主 要是寻找合作夥伴。在这里,我们扩阔了 视野,期待着未来与参展商有更深入的 合作。

We are a German company. My main visiting purpose is to find business partners. We have broadened our horizon and anticipated deeper cooperation in the future.

#### Stefan Bensching

技术总监,易弗鲁德流体技术(上海)有限公司,德国 Technical Director, E-Fluid Technology Co., Ltd.,



按省市计,中国境内观众最多来自 In terms of provinces and cities in China, the largest number of visitors came from

**65.95**% 广东省 Guangdong Province

**5.33**% 上海市 Shanghai

3.80% 浙江省 Zhejiang Province 2.45% 山东省 Shandong Province 1.87%

1.99% 福建省 Fujian Province 湖北省 Hubei Province

1.52%

四川省 Sichuan Province 河南省 Henan Province

1.72% 河北省 Hebei Province

▲ 这是我第一次参观「中国国际表面处 理展」,展品种类多,给我留下了深刻印 象。我计划参观2天,在这里寻找对公司 有用的产品。

This is my first time visiting SFCHINA and I am very impressed with the wide range of exhibits. It allows me to explore potential products for our company. I will spend 2 days here.

#### 常淑全 Chang Shu Quan

销售经理,东营福旺达生物科技有限公司,中国山东省 Sales Manager, Dongying Fuwangda Biotechnology Ltd., Shandong Province, P.R. China

#### 观众感兴趣的展品 Product Groups Visitors Were Interested In

(28.25%) 油漆涂装 Painting Application

25.99% 水性涂料 Waterborne Coatings

(20.34%) 粉末涂料 Powder Coatings

18.08% 粉末涂装 Powder Coating Application

12.43% 预处理 Pre-Treatment

[10.73%] 汽车涂装线 Automotive Painting Line

10.73% 电镀设备 Electroplating Equipment

10.73% 不粘涂料 Non-Stick Coatings

10.73% 辐射固化涂料 UV Coatings

9.60% 电镀原材料 Electroplating Raw Material

9.04% 研磨/抛光/上蜡 Abrasion/Buffing/Polishing

9.04% 阳极氧化 Anodizing

6.78% 电泳涂装 Electrophoretic Coating

6.21% 铝型材处理 Aluminum Treatment

6.21% 喷枪 Spray Gun

6.21% 真空电镀 Vacuum Electroplating

5.08% 喷砂/清洗 Blasting/Washing

3.39% 去除烟尘 / 环保技术 Dust & Fume Extraction, Environmental Technology

3.39% 非导电体金属化 Metalizing Nonconductor





#### 参观主要目的 Main Purpose of Visit

\* 可选多项 Multiple Answers Possible 寻找供应商 Sourced Suppliers

寻找新产品 Sourced New Products

收集信息做采购决定

Collected Information for Making Purchasing Decisions

约见客户 / 合作伙伴 Met with Clients/Partners

寻找新合作伙伴 / 代理 Sought New Partners/Sales Agents

收集最新技术和市场讯息 / 评估市场发展趋势 Collected Updated Market and Technology Information/Evaluated Market Trends 50.85%

49.72%

20.34%

18.64%

14.12%

14.12%

#### 观众评价 Visitors' Comments

97.80%

认为展览会组织良好 Agreed SFCHINA2022 Was Well Organized 97.70%

同意参展商组合 全面和优秀 Affirmed Exhibitor Mix was Comprehensive 97.70%

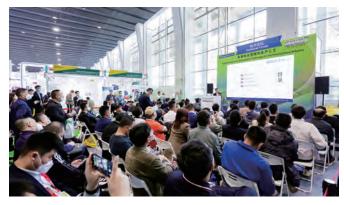
认为展览会举办成功 Agreed SFCHINA2022 was Successfully Staged 98.30%

认为同期 技术交流活动质量高 Concluded Concurrent Technical Programmes were of High Quality





## 观众参加「电镀生产工艺」技术论坛 Visitors Joined our Technical Forum on Electroplating Production Technology





展览会同期举行「电镀安全管理和生产工艺」技术论坛,讲者与观众分享 2022 电镀市场回顾、园区安全管理及电镀企业的发展机遇等行业话题。

A Technical Forum on Safety Management & Production Technology for the Electroplating Industry was organized as part of the exhibition's concurrent Technical Programme. Speakers shared their views on the Overview of 2022 Electroplating Market, Safety Management of the Industrial Park, and Challenges and Opportunities for the Electroplating Industry.

#### 部分观众来自的公司 / 行业协会 / 科研单位 Some Visitors were from Leading and Reputable Companies/Industry Associations/R&D Units









































































# 线上展览会推出全新活动 ——「技术短片分享」

Online Show Launched a New Event

— Tech Talk Videos

主办单位今年再次设立线上展览会 (www.sfchingonline.net),让观众于广州展览会期间及结束后,仍能通过线上平台继续参观至 2023 年 3 月 6 日。线上展全新活动——「技术短片分享」以视频方式向全球观众分享行业热门话题及最新技术资讯。

To help the industry stay connected, we created an Online Show (www.sfchinaonline.net) for international coatings community to visit and interact again this year. "Tech Talk Videos" was a new event this year where speakers shared their ideas, research results, developments and applications while presenting their talks in video format.





「技术短片分享」页面浏览人次 Tech-Talk Videos Pageviews 788

10,089

线上展所有页面总浏览人次 Total Pageviews of Online Show

#### 参展商数据 EXHIBITOR DATA

线上展参展商 (包括所有实体展参展商) Online Exhibitors (Including All Physical Exhibitors)

来自国家 / 地区 Countries / Regions Origin

**>>>>>>>>** 

观众数据 VISITOR DATA

登入人数 Visitors Log-In

来自国家 / 地区 Countries / Regions Origin

26

,315

98

#### 观众来自国家 / 地区 Visitors by Countries/Regions

#### 越南 Vietnam 亚太区 ASIA PACIFIC 涵大利亚 Australia 欧洲 EUROPE 中国国内 Domestic China 1,156 白俄罗斯 Belarus 中国香港特别行政区 捷克共和国 Czech Republic Hong Kong SAR, China 台湾地区 Taiwan Region 德国 Germany 5 意大利 Italy 3 印度 India 38 俄罗斯 Russia 9 印度尼西亚 Indonesia 西班牙 Spain 伊朗 Iran 5 土耳其 Turkey 日本 Japan 马来西亚 Malavsia 美洲 AMERICA 巴基斯坦 Pakistan 阿根廷 Argenting 3 菲律宾 The Philippines 新加坡 Singapore 巴西 Brazil 斯里兰卡 Sri Lanka 加拿大 Canada 哥伦比亚 Colombia



# 参展复常,重拾增长! Exhibit with Us and Return to Normal!









**SFChina** 



